

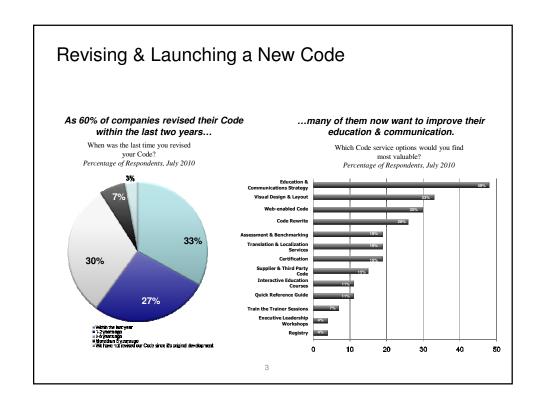
The Code of Conduct

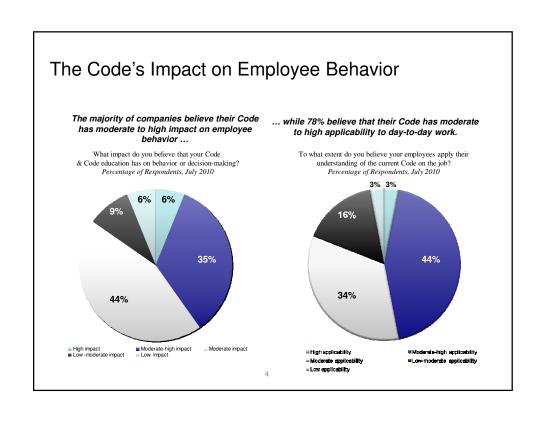
- The roadmap for the manifestation of company values in behavior
- As the central document for any Ethics and Compliance program, the Code:
 - Communicates the company's behavioral expectations
 - Assists employees with ethical judgment and decision-making
 - Facilitates dialogue about ethical issues
 - Inspires principled behavior
 - Enhances the company's reputation





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The Code in Transition

Lagging Practice

Rule book focusing on compliance

Key elements of culture not

reflected

Legalistic

Black and white with dense text

blocks

Little or no supporting content

Rarely used or understood

A Leading Code

Values-based guide focusing on ethical

conduct beyond the rules

Reinforces mission, values, heritage,

leadership priorities

Aspirational and straightforward

Contrasting visual elements with

significant white space

Q&A, decision-making tools, call outs, etc. based on real-world examples

Engaging and useful reference tool

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Elements of the Code Document: Best Practices

- Alignment with Culture
- Theme
- Structure
- Writing Style and Tone
- Substantive Provisions
- Provision Tools
- Supporting Content
- Visual Style



Alignment with Culture

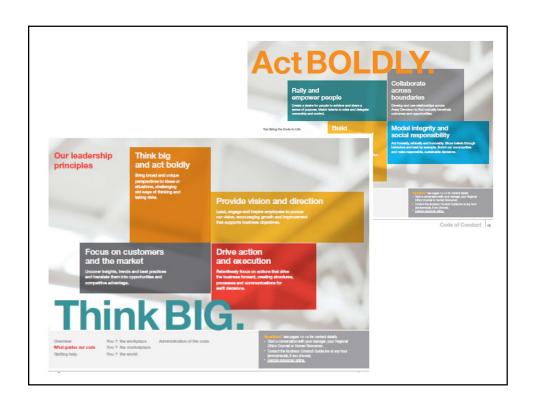
Best Practice

"Culture" is a company's DNA, the sum total of its history, values, aspirations, beliefs, and endeavors. It is the operating system that defines the way things really work.

The Code should reflect and reinforce elements of the company's culture including its mission, values, heritage, style and leadership priorities.

LRN Inspiring Principled Performance





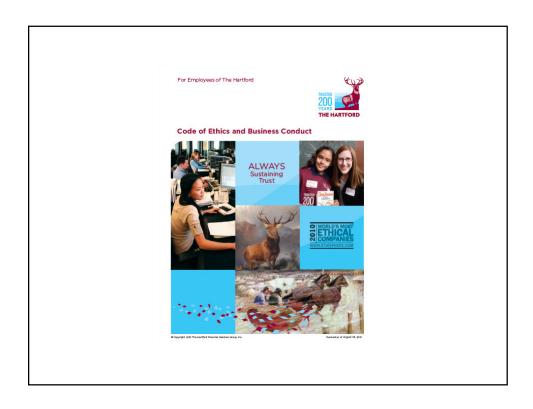
Theme

Best Practice

"Theme" is a concept that runs through the Code that aligns it with the company's culture and purpose, and reinforces the ethics and compliance program's mission.

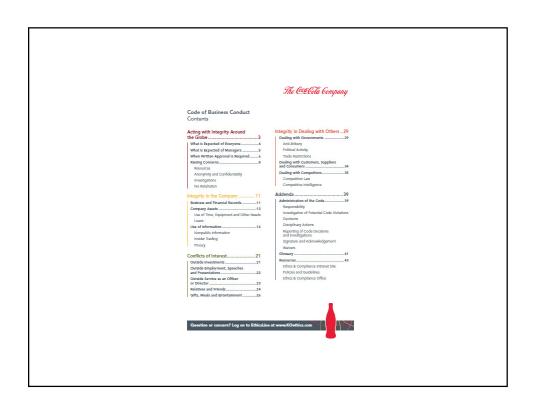
The theme should appropriately reflect the organization's purpose, culture, style and focus on ethical and compliant business conduct.

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Structure

Best Practice

"Structure" is the way in which the Code is organized, and the components that communicate this organization.

Structure is most visible in the Code's table of contents and how topics are arranged under broader sections, including the order of sections, topics and supporting content. A clear structure enables easy navigation for readers and organizes the content in a way that conveys priorities and reinforces key messages.

LRN Inspiring Principled Performance

What particle can notice

What particle can notice

Vein, where we have been efficiently precipies

1. Certify, light

And it pretty, each a consendant, report a consent

1. Destroy light

And it pretty, each a consendant, report a consent

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1. Vicus

Kraft Foods: Ten Rules

- 1. Make food that is safe to eat
- 2. Market responsibly
- 3. Treat people fairly
- 4. Respect the free market
- 5. Compete fairly
- 6. Respect the environment
- 7. Deal honestly with the government
- 8. Keep honest books and records
- 9. Never trade on inside information
- 10. Give Kraft Foods your complete business loyalty

The Rules

We all have to obey the law—that's a given. also, we must follow our company policies, including those specific to our business unit, function, and location. Beyone that, this Code sets out the ten most important rules that apply company-wide.

Rule 1:

Make food that is safe to eat.

"I have complete confidence in the quality of their products."

"They knew there might be a problem but they didn't say anything about it."

Which would you rather hear?

We are a food company. Nothing speaks to our corporate values more than our relentless focus on food safety. Our consumers must have the confidence to use our products, and to serve them to their families, without fear of getting sick. For over a hundred years, Kraft Foods has earned that trust by making safe products.

Given our size, however, problems will inevitably arise. When something does go wrong, we respond quickly. Our Special Situations Management Team, a cross-functional team of senior managers, takes immediate steps to protect consumers. This builds our reputation and fosters consumer trust. Without that, we would risk the very existence of our business.

Code of Conduct Services BRING YOUR CODE TO LIFE

Writing Style and Tone

Best Practice

This is the written approach and style of Code content.

Codes are intended to inspire and instruct. The writing should be straightforward, easily understood, and free of jargon and legalese. The tone should reflect the organization's attitude toward its intended audience. Rules should be motivated by values and purpose, and not merely dictated.



Compliance with LAWS and POLICIES

The actions of the Company and its directors, officers, employees, agents, consultants and other representatives must be in compliance with applicable laws, this Code and our policies. When there is doubt as the law february of the representatives may be a properly a consultant of the control of the con

Described on the following pages are summaries of certain legal obligations and policies that are particularly important to our business and reputation. Further information on any of these matters may be obtained from the Legal Department or the Denector of Compliance (You may access more detailed discussion on a variety of

PRODUCT SAFETY AND QUALITY

Areastrong built its reputation on providing products of uncompromising quality. The philosophy "Let the custome have faith" in a foundation of our customers show that the products are subject to laws around the work relating to safety and performance. We will comply with these laws and, in some cases, may set even higher Armstrong and sudded for safety sharphility institutes on a measurement of the products are subject.

Our concern for product safety extends from product design and manufacture to products' use in homes and manufacture to products' use in homes and manufacture to products' use in homes and

- the raw materials we use
 moduct design
- our manufacturing process
- installation safety
 flammability and toxici
- product performance

All products, whether manufactured by our own operations or sourced from third parties, must conform applicable sufety and quality standards, and must be approved through our Product Safety Design Review proces Each business operation must be surer of standards for jurisdictions to which products will be supplied.

Product problems must be reported to the appropriate product manager and, in serious cases affecting health and safety, to the business unit head and to the Legal Department. The business unit must take necessary

ENVIRONMENTAL COMPLIANCE

Our policy on the environment recognizes the importance of exercising care in the selection, use and conservation of energy and raw materials, especially natural resources, providing for environmental safety in workplaces and communities, and enducing risks to the earth, its waters and atmosphere. The Company is committee to exercising environmental stewardship in our deadings with customers, employees, community neighbors and

Violations of environmental laws can be serious for Amstrong, our employees, and the communities in which we operate and live. The Company and individual employees may be laide not only for the costs of cleaning up pollution, but also for significant postalties. Violations of pollution control and waste management regulations can subject us to corrosomo penalties, and responsible employees can be fined or imprisoned.

Your activities must strictly adhere to all applicable environmental laws and regulations, to all Conspany
policies and procedures, and to the requirements of all environmental permits.

Intentionally bypassing any environmental control or monitoring device in violation of any permit
condition or regulation is strictly prohibited.

 The entry of information known to be false on any governmental environmental form, on any monitor report, or in response to any request for information from any government agency is prehibited.
 Tampering with or diluting of samples, or otherwise providing false information about sampling, as vanimentomal failure to follow permit conditions or applicable protocols for collecting, sampling, as

 If you become aware that any employee is violating any environmental law, regulation, or permit, providing fishe information or data, or bypassing any environmental control or monitoring device, immediately report that information to your supervisor, you supervisor or, as appropriate

Immufately report all spills above Reportable Quantity or releases in excess of permitted amount is accordance with established procedures at your facility. Unless exigent circumstances involve all has in containing a relense, a report to poper authoristic should be made within mere insuits of discove it. If you are naturenits in dostion you about feet your report to the facility manager, the Director Services of Complexion.

OMPETITION/ANTITRUST

It is our policy to compete vigorously, but fairly, and to comply with applicable antitrust and competition laws. While these laws are not easy to summarize, in general those of the United States require that there be no agreements or understandings with our competitions that affect prices, terms or conditions of safe or uneasonably restants commented. Antitural laws upon to many access of business behavior. Are assessines about permissible.

There are to be no discussions or other contacts with competition regarding prices to be charged by Amstroage or our competitors, or the terminess or markets in which products will be sold. Further, there should be no agreements with competitions as to persons or companies to whom products or services will be sold or not study. Some laws also affect price differences between cuntimers and the terms of agreements with suppliers. Agreement with customers, suppliers, distributors, or realizes should be reviewed with the Legal Department prior to signing, as should not semanements resulting in mice differences to commercial customers.

Trace association meetings and other industry synthetings typically service legislanuste purposes, but foring tagether compellors show are prote to discuss matters of mitatal concern. Any discussion or action that may involve prohibited conduct must be avoided, whatever the setting. Agreements can be inferred from informal discussions or the mere exchange between competition of information from which collusion could result. Any communication with a competitor, no matter how introcouse it may seem at the time, may later be subject to autifurat scratiny. Finishpoors and conduct all relations with conseptition, is collidage social activities, at if they were completely in the public view.

INTERNATIONAL BUSINESS ISSUE

Employees must comply with the laws of the countries in which they operate. Even if certain laws do not seem to be enforced in practice, or if a violation is not subject to consume, violations are still probabiled. If you have question about certain activities, contact the Legal Department. You must get clearance before you risk taking mastrionable native.

Employees responsible for matters affected by the following U.S. laws must be aware how they apply. Many other countries have their own laws on these matters, some of which can differ from U.S. law. Employees responsible for our international operations must be aware of all these laws and how they affect our business.

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Enhance Tone, Simplify Text

THE HARTFORD CODE OF ETHICS AND BUSINESS CONDUCT

Gifts — For purposes of this policy, a "gift" is defined as "the voluntary transfer of an item by one person or enterprise in enother willoud compensation" and cen be anything of value mobilizing sects assertives. The term in "Of and "enterclarment," as used in this policy, build have be leaded in earings possible, including build off intelled to any tipy, anterdamment, benefits, events and any other paradicus sear or thing of value.

Employees and their immediate family members may not give a gif. by, nor ma they accept a gif from, any third party beyond those countesies deemed to be countermay, masonable and proper under the particular business discussions.

casonary, reservace are proper more particular observace constructions.

As a general research of optings (minaring a value in excess or to 5 s. tu.
in any incrinical situation, is considered beyond what is outsteamy, reasonable
and proper. Integrating light of any unrown in whom or situation occurred
customary, reasonable and proper under the outsiness discurred any be
accepted. Hencorer, employees must never.

- Accept or give any gift of cash or cash equivalents (such as gift certificates, bans, stock, stock options etc.); or
- Participate in any addition that they triow would cause the person of party offering or receiving the entendement to violate any law, in the send of the or they are the attack of the or they are provided.

Whenever possible, analysises chould obtain within approval from their bushershors for the appropriate combane officer before accessing on giving any of that might have a value exceeding \$100. When obtaining that approval in a practical princip coopering a gift, but approval induced be requised as consisting a gift, but approval induced be requised as one possible forecaster. Any approval princip general princip provide more thomas a people of the approval induced from their own all manufactures.

Questions regarding the appropriate rests of accepting or giving offs should be directed to the implical's supervisor and the appropriate compliance offser. If every employer's implication of the appropriate compliance offser is when the most off any incursity by the supervisor. Appropriate incursion of the profession agranting gifts and constrainment of our maintained profession and unablaments on which the profession to that may only our supervisor and unablaments on which the profession to that may only our about the Company's policy or significant patterns and hour-Qualifications. Only Beginning Partners.

Entertainment – Frouding or accepting extentionment in the course of an omployed view inteller activities must always have a legistrate bouriness purpose and should not compare the first business (obtained, inspecially or locate of first being extended as being extended as the course of the cour

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Gifts and Entertainmen

A "gift" is defined as "the voluntary transfer of an item by one person or or terprise to another without compensation" and can be anything of halfus, including goods and so-vice. Gifts and or tertainment are broadly defined to include, but are not limited to trips, entertainment, benefits, events and any other grabultous liamout tiling of value.

Modes of the and agreement is not harmonic can have built of between control of the Monory who they now more would give and a mental ament in mode in the impropring in the sect bounds of control of the impropring the between a sector is shown the appropriate to a final for a section mention, who show pure an arrange your Compliance of these thermoder will be under a section that for your compliance and the section mention and are section as for your makes or automatic of the size. If you are a measure product is a write impropring to mention and a to your Compliance Officer, who keeps a record or all office activity. Office Control Section 1997.

 You may accept inexpensive gifts of a premotional nature: gifts that are considered outcoming reasonable and proper under particular business circumstances.

under particular business discuretances.

- As a general rule, giving or receiving a gift having a value over US\$100, in any individual cituation, is considered beyond what it

*You must get writer approvalmenty our manager or your. Compliance Officer before scopping or giving eight that night have a value over US(100—ir obtaining prior approval is not procedual, you must get approval as connact possible afforwards ! It's important to understand and or specialtheights and elevation. ment policios of our business cartiners and outstoners—don't.

Never acception give any gift of cash or cash equivalents sour as gift cartificates that can be converted to cash, leans or stockaptions. I leveness gift cands an centrificates that can only be used C. What is the difference between giving a gift and providing international? At An example of a gift is giving tructed or even, each at a contect or the theory, to an agent, ourself An avample of providing contecting me, in this is a

Contacts
Vice Freedom

8 Director of Compliance
Scott Managillo

Line of Business Curryllerur Officers Policies

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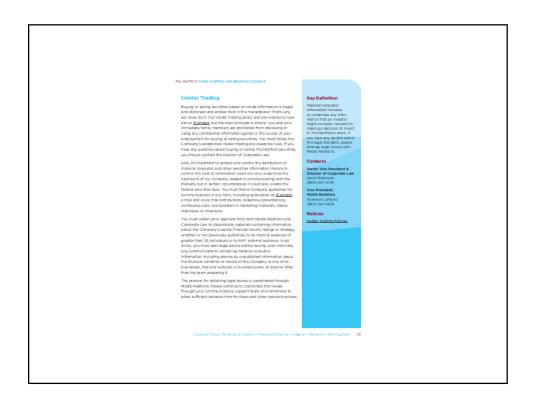
Provision Topics

Best Practice

The Code's provision topics indicate the range of issues with ethics and compliance implications for the organization. In general, it is preferable to address more topics briefly than fewer topics extensively because doing so alerts readers to the breadth of issues with ethics and compliance implications; such Codes can then easily reference additional policies or guidelines for further information.

Moreover, lengthy sections are less likely to be read.

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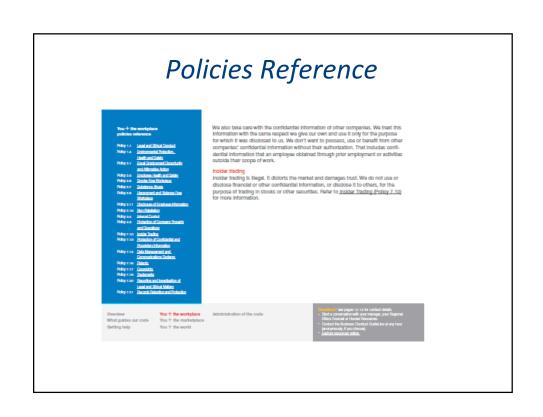
Provision Tools

Best Practice

"Provision Tools" are content that support the understanding and applicability of individual Code provisions. These tools help to clarify, explain and otherwise strengthen understanding of the content and its relevance to the organization's culture and operations.

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Supporting Content

Best Practice

"Supporting Content" is content that does not communicate specific compliance requirements, but supports the overall Code's purpose and reinforces understanding of its provisions. These high-level provisions on "how to think about conduct" often are the most meaningful and relevant parts of the Code.







Visual Style

Best Practice

"Visual Style" is the look and feel of the final document. The Code's visual style is the first element that a reader notices, and can significantly affect employees' willingness to read and consult the Code. Simple black and white documents with large blocks of text can be off-putting, and are unlikely to draw the reader in. Attractive text and layout, with significant white space and contrasting visual elements, are far more likely to hold the reader's attention. Images can reinforce messaging and enhance attractiveness.

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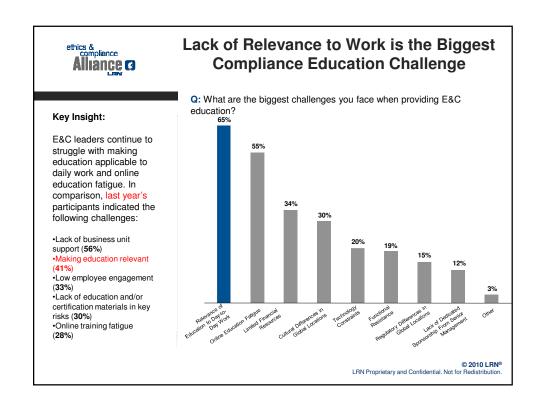
Education

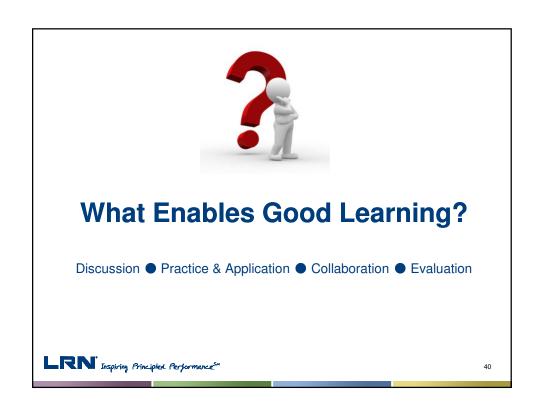
Best Practice

Your "Education" strategy will be the most critical component of bringing the Code of Conduct to Life translating the Code into 'action'. The Code Education Program will bring all the elements to life and drive engagement, adoption and understanding. The educational experiences can impact the learner's understanding of how to interpret policy, apply guidelines in ethical decision making.

Create a blended education strategy that offer choices to map learners to relevant educational treatments. Enable frequent educational experiences, informal and formal, live and online, leader led and peer led. Allow learners to make connections by keeping the issues at the top of their mind. Keep the program fresh, build a strategic communications strategy and reinforce the messages through all channels.

LRN Inspiring Principlek Performance



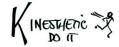


How do you **Enable** Learning?

- · How do learners learn?
- · Why do learners learn?
- How do you make sure that learning sticks?
- Three core learning styles:
 - Auditory
 - Visual
 - Kinesthetic







Learners gravitate towards learning styles that fit their comfort, style.





Know Your Audience



Future Workforce: Start Planning Now

In 5 years, Millenials will make up 47% of the workforce



Gen Y or Millennials (1980-2000)

- Technology has transformed how this generation works, collaborates, seeks knowledge.
- · Expect immediate feedback with interactions
- · Seek stimulation & engagement
- Expect integrated media (streaming video, epistemic gaming)
- Expect organization to address different learning styles
- Expect brief & succinct learning, short attention span
- · Seek to be a part of the learning experience
 - Self Directed or
 - Peer to Peer (social collaboration)
- · Desire to self-manage learning

^{*}Gen Y seek leaders to coach rather than manage



Personal is Memorable

- Learning experiences that establish strong emotional connections with the subject matter enable change in thinking and behavior.
- Knowledge-based education, supports general awareness and targeted risk-based training.
- Organizations are extending the online training with live discussion forums – driving emotional connections with the subject matter.
- Rubber hits the road in discussion forums.
 - Abstract becomes real
 - Emotional & personal discussions
 - Learner personalizes issue





LRN Inspiring Principled Performances

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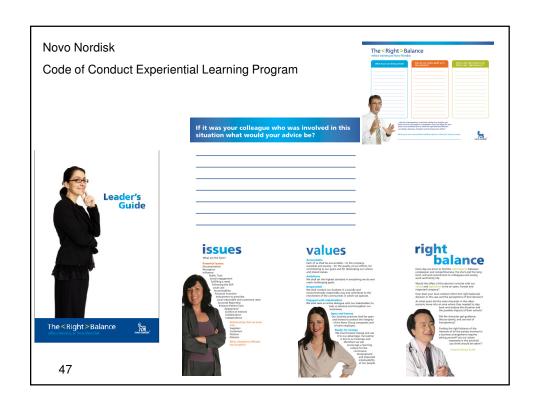


Operationalize your Code: Promote Interactive Learning

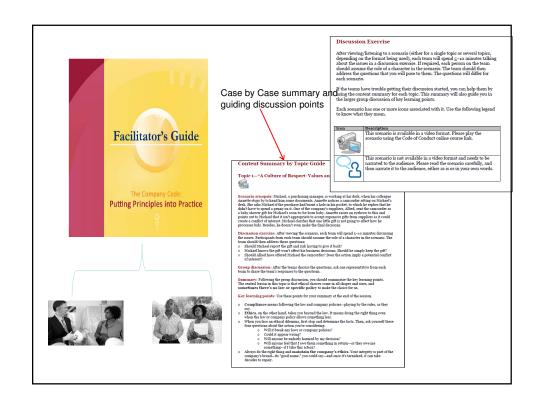
Enhance approach to online Code of Conduct education

- Integrate language translation
- Localize and be sensitive to cultural nuances
- Solicit feedback using surveys and internal blogs
- Infuse more fun make ethics cool!
- Looking at crafting Leadership and mid-Management series about winning hearts and minds
- Refresh training content and approach often keep it fresh
- Continue to talk with employees, using every vehicle possible

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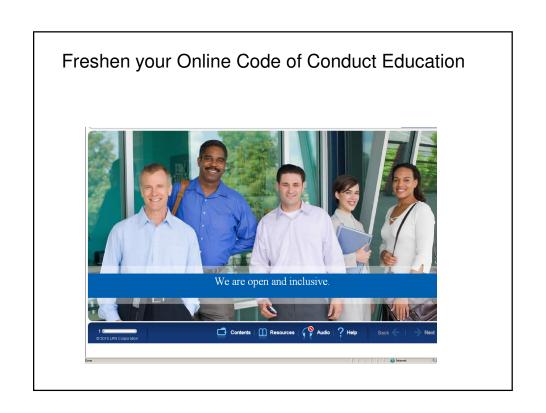




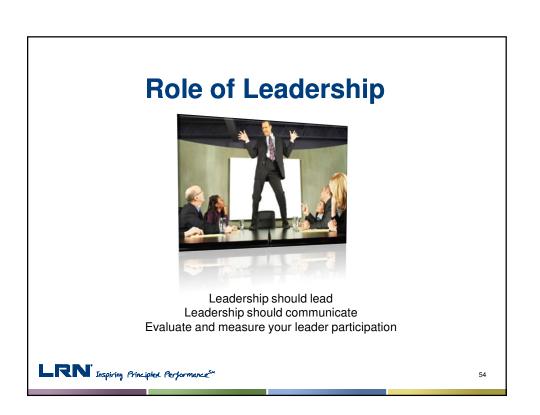
A series of online episodic modules, which include videos, web-enabled user accessed content, and testing











Leadership can Engage the Enterprise

Leadership should exemplify the behaviors they want to see in others:

- Enlist leadership early
- Define Leader's role and expectations for leading with learning
- Coach: How do leaders have the conversation?

Lead from the Middle:

- Manager as learner is a powerful influence on the employees
- Securing manager buy-in and support for delivery = critical step
- Managerial delivery promotes greater cultural adoption of Compliance education

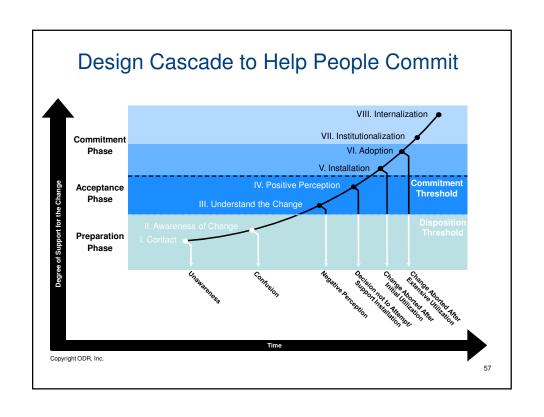
Cascade Approach:

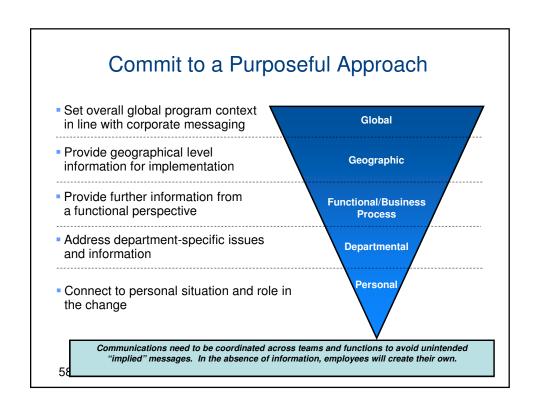
Board & Sr. Executives➤ Sr. Leadership ➤ Middle Management ➤ Enterprise ➤ Agents & Contractors

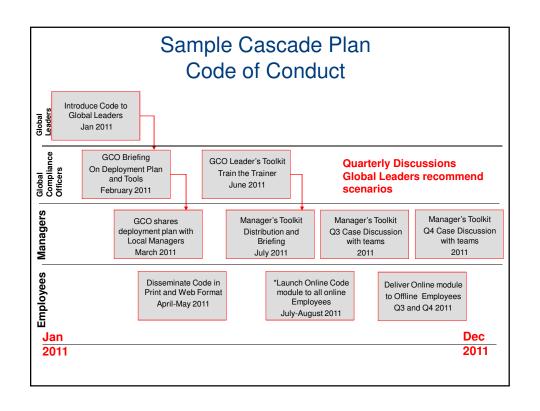
Source: 2009 ASTD State of Industry Report (American Society of Training and Development)

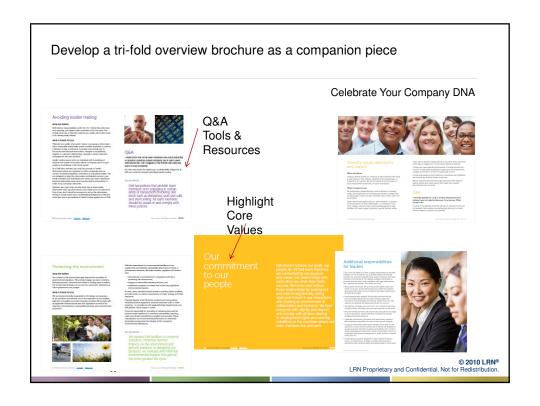
Strategic Communications

Cascading the Code of Conduct Worldwide











Bring Your Code to Life Live Simulation

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Program Flow

- Your team is seated at your table
- Watch scenario together
- Discuss questions (see table handouts)
- Large group discussion: comments, conclusions, recommendations

Theme: Navigating the Grey

- As a leader, what was Alan's responsibility around direction and clarity?
- What was Alan's responsibility to model behaviors and values?
- If Janet came to YOU with concerns about Alan's guidance, what would you advise?

Theme: Speaking Up

- As a leader, how can you encourage or facilitate employee comfort levels in speaking up?
- Are there risks in encouraging employees to speak up?
- What are the paths within your organization for an employee to raise a concern?

Theme: Relating to your workplace

- As a leader at your organization, what type of guidance would you provide to your employee in a situation like this?
- How would you handle a conversation with your employee?
- What can you do, in your role as a leader, to prevent issues like this from happening in the first place?

