Session 406

Ted Banks Heidi Rudolph Gene Stavrou Using Automation for Compliance Management and Reporting That Will Bring a Smile to the Face of Any Prosecutor

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406: Session Overview

- Technology tools to facilitate collaboration/delegation with other parts of the business (including case management systems, learning management, policy management, etc.)
- 2. Aligning & evaluating your compliance program to fit the recommendations of the Federal Sentencing Guidelines and the DOJ Evaluation of Corporate Compliance Programs tool
- Using technology tools for management reporting and engagement (including risk assessment, financial management, ROI, etc.)



The Future Will Include More Automation



HOW DOES TECHNOLOGY AND AUTOMATION ENABLE BETTER COMMUNICATION, COLLABORATION AND DELEGATION?



UPDATE ON TRENDS



CLIENT INSIGHTS

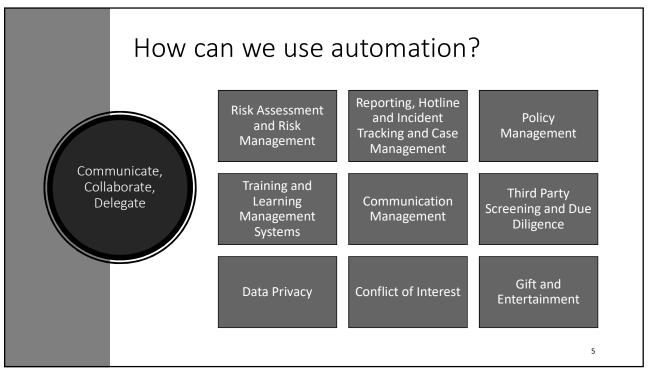
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Introduction

How does technology and automation enable more effective communication, collaboration, and delegation?

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Spotlight: Risk Risk Description or Example: Risk that Co Name accounts do not reflect all of the company's transactions, for example, the existence of secret, slush, or off-the-record funds. Assessment Almost Certain Develop Analyze 5 Almost Certain 4 Likely 3 Credible 3 Moderate 2 Unlikely 2 Minor 1 Insignificant 5 Unaware of or No Controls in Place 4 Ineffective 3 Unsure or Partially Effective 2 Effective 1 Optimized e.g. policies, training, governance Up Add a Comment Same

Spotlight: Risk Assessment

evelop Execute

Analyze

Detailed Analysis

Review the data for various trends, focusing on the risks that are relevant to you and your business partners. Prepare an analysis to facilitate a conversation, and to develop an action plan with key leaders and stakeholders.



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Spotlight: Hotline and Incident Management

Is there a publicized system in place whereby employees may report or seek guidance about potentially illegal conduct without fear of retaliation?

May employees make anonymous and confidential reports and communicate with compliance anonymously within the portal?

Is the system integrated with other systems?

Has the workflow or automatic assignment changed based on GDPR?

How is data validated and reported?

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Your Technology and Processes Implement Your Information Strategy

Image: https://sageclarity.com/silos-in-supply-chain-breaking-down-with-mini-apps/

Before implementing a process or technology, ask how it helps to further your mission. How does it help:

- Position the Compliance Function
- Break information silos
- Strive to make internal clients self-sufficient
- Leverage analytics, make success quantifiable
- Treat records and information properly and consistently (e.g., retention, preservation, privacy, security, privilege)

Does it help make the program Productive, Sustainable, Scalable, Defensible, and Secure?

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Consider Drivers of Change

Туре	Driver	Opportunities
External	Cost Control	Consider the long- and short-term cost effectiveness of the technology or process
	Globalization	Is the company global? Is the company best served by a global technology?
	Exponential Technologies	Consideration of technologies with capabilities growing very quickly, such as AI, blockchain, and data science
	Increased Regulation	Is the solution sustainable, considering the ever-growing swirl of regulation?
	Mergers and Acquisitions	Does the process or technology allow us to "not skip a beat" when adding a new company or line of business to the mix?
Internal	Doing more with less without sacrificing quality	Can we leverage the process or technology to improve or at least maintain our service level?
	Becoming a strategic business partner	Is there an opportunity to align with business needs or otherwise enhance interaction with the business?
	New organizational risks and exposure	Can the process or technology expand to accommodate new risks?
	Changing talent models and needs	Are we leveraging people and what they do best?
	Multiple locations and technologies	Can the process or technology accommodate multiple locations? Should it?

Source: Internal and External Drivers list from Deloitte 2017

Compliance Today Current Regulatory and Market Trends



Defensible Programs: What is the expectation?





Update on changes to DOJ Evaluation of Corporate Compliance Programs Guidance

KNOW YOUR RISK!

Risk is mentioned in the updated Guidance 49 times.

What's new in the April 2019 DOJ Guidance update:

- 1. Upgraded to an official Guidance document
- 2. Criminal Division document instead of Fraud
- 3. Heavily contextualized as criminal

If you meet the DOJ Guidance standards, congratulations! You are a C student. A students are not in front of the DOJ.

What is the difference between an A student and a C student? **EFFICACY**

Technology and automation can help you create an effective program that demonstrates **credibility**, **measurement**, **continuous improvement** efforts, and **accountability**.

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Defensible Programs: Why do we need automation?





You need to be able to use automation to keep up.

Use of automation tools can also be a persuasive way to demonstrate to a government enforcer that you are serious about compliance.

Demonstrate that you KNOW your risk.

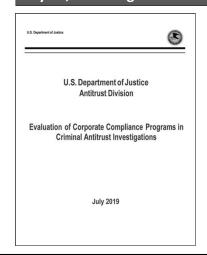
- What is your technology related risk in your organization?
- What technology tools do you use to measure risk & risk mitigation?

How do you show effectiveness? According to regulators, if it is not documented, it did not happen.

TRUST BUT PROVE IT

Spotlight: Convincing the Government that Your Antitrust Compliance Program is Effective

July 11, 2019: Big news in the antitrust compliance world!



Department of Justice
Office of Public Affairs

FOR IMMEDIATE RELEASE
Thursday, July 11, 2019

Antitrust Division Announces New Policy to Incentivize Corporate Compliance

During remarks today, Assistant Attorney General Makan Delrahim announced the Antitrust Division's new policy for incentivizing antitrust compliance. For the first time, the Division will consider compliance at the charging stage in criminal antitrust investigations, a change which is reflected in the Justice Manual. The Division also announced revisions to its Manual and published a document to guide prosecutors' evaluation of corporate compliance programs at the charging and sentencing stage.

"The Antitrust Division is committed to rewarding corporate efforts to invest in and instill a culture of compliance," said Assistant Attorney General Delrahim. "The Division's Leniency Policy has long provided the ultimate credit for effective antitrust compliance programs. Beyond leniency, recently we have credited prospective compliance efforts at sentencing. Crediting compliance at charging is the next step in our continued efforts to deter antitrust violations and

reward good corporate citizenship. We also remain dedicated to predictability and transparency. As such, in concert with today's policy changes, the Division issued a public guidance document that outlines what prosecutors look for when evaluating antitrust compliance programs."

The Justice Manual previously explained the Antitrust Division's policy "that credit should not be given at the charging stage for a compliance program." That text has been deleted.

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Spotlight: Convincing the Government that Your Antitrust Compliance Program is Effective

July 11, 2019: Big news in the antitrust compliance world!

The Antitrust Division, after decades of refusal, decides to recognize the value of compliance programs.

Follows the Justice Manual's 3 fundamental questions:

- 1. "Is the corporation's compliance program well designed?"
- 2. "Is the program being applied earnestly and in good faith?"
- 3. "Does the corporation's compliance program work?"

So, how can you use automation to answer these questions —and the others asked by the DOJ?

Know Your Risk: What is the role of Compliance?

Enterprise technologies

Emerging technologies

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Emerging Technologies: Artificial Intelligence











General-purpose technology can affect the entire economy and has the potential to alter society

75% of executives say AI will be actively implemented in 3 years.

72%

of executives report that their companies believe transparency of their Al-based decisions will gain customer trust.

David Kelnar, The state of AI, (MMC Ventures, 2017), 8.

Redefine your company based on the company you keep, (Accenture Technology Vision, 2018), 28.

Emerging Technologies: What can Compliance do?

Build or join cross-functional teams to evaluate technology's benefits and risks

Learn the benefits and the risks

Expect regulation may lag behind

Watch what other companies are doing

Evaluate how AI can help fight compliance risks within the business (e.g., corruption)

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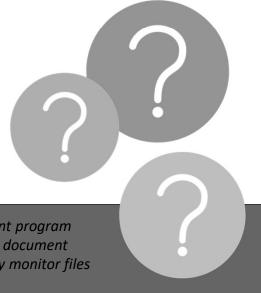
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Enterprise Technologies

Before you get too excited about emerging technologies, as yourself this question:

Am I using all of the currently available tools that could support my compliance program?

Example: Do I have a credible records management program that uses technology to educate employees about document creation and destruction, and does it electronically monitor files for data loss prevention or stranded data?



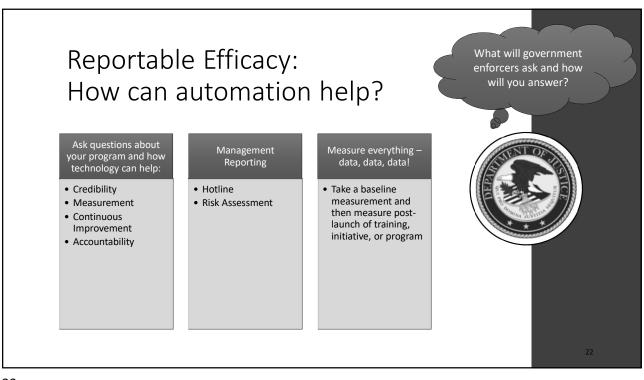
Reportable Efficacy

How can automation help answer the questions that government enforcers will ask while effectively mitigating compliance risk in the company?

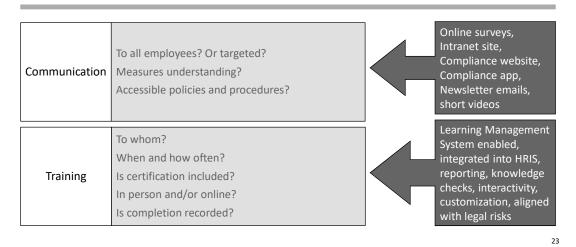
Where does technology and automation help?

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Credibility: Communication and Training Example



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Defensible Measurement

How does training test the level of employees' understanding?

Tracking

- Business contacts with competitors
- $\bullet \ \text{Attendance at trade association meetings, trade shows, and other meetings attended by competitors } \\$
- Travel to high risk markets

Monitoring the Tracking System

- Metrics to detect violations
- Metrics that inform the company's antitrust compliance program, e.g., through training, modifications, or internal controls. For example, if the company bids on contracts, is bid information subject to evaluation to detect possible bid-rigging? Does the company evaluate pricing changes for possible price-fixing?
- Periodically analyze reports or investigation findings for patterns or other red flags of a potential violations
- Process Audits

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Continuous Improvement



Policy and process revisions made through automated workflows with established accountability and audit trail history



Effectiveness review founded in baseline and result data collections from various systems and tools



LMS allow for customization and training updates to reflect marketplace, legal, technological, or other developments



Hotline data trends provide resources for case studies and future scenario-based learning

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Accountability

Process
automation allows
you to define
accountability and
streamlines
communication
and follow-ups
between parties.

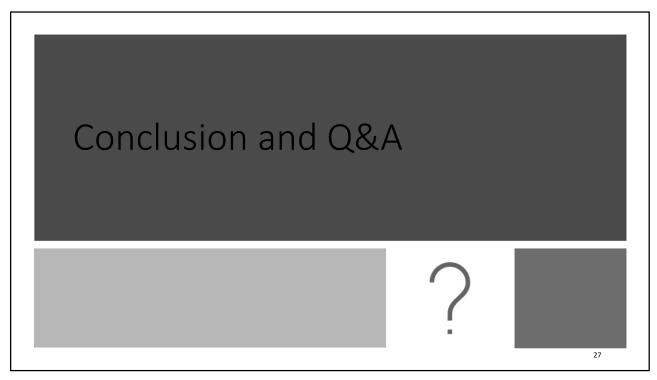
Can you demonstrate senior leader commitment to ethics and compliance through communications and resourcing?

Can you demonstrate who is accountable for data to day program operations?

Can you demonstrate escalation?

Can you demonstrate reporting to senior leaders?

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APPENDIX

SCCE Chapter: The Relationship Between Technology & Compliance

Introduction

Technology's Role in Compliance: Insights and Trends

- Risk Assessment and Risk Management
- Reporting, Hotline and Incident Tracking and Case Management
- Policy Management
- Training and Learning Management Systems
- Communication Management
- Third Party Screening and Due Diligence
- Data Privacy
- Conflict of Interest
- Gift and Entertainment
- Conclusion

Compliance's Role in Technology

- Emerging Technology
- Artificial Intelligence spotlight

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