SCCE CEI

New Beginnings: Starting Your Compliance Program and What Needs To Be Included

Debbie Troklus, CHC-F, CCEP-F, CHRC, CHPC, CCEP-I Senior Managing Director Ankura Consulting Debra.Troklus@ankura.com

Sheryl Vacca, CHC- F, CCEP-F, CCEP-I, CHRC, CHPC SVP/Chief Risk Officer

Providence St. Joseph Health

Sheryl.vacca@providence.org

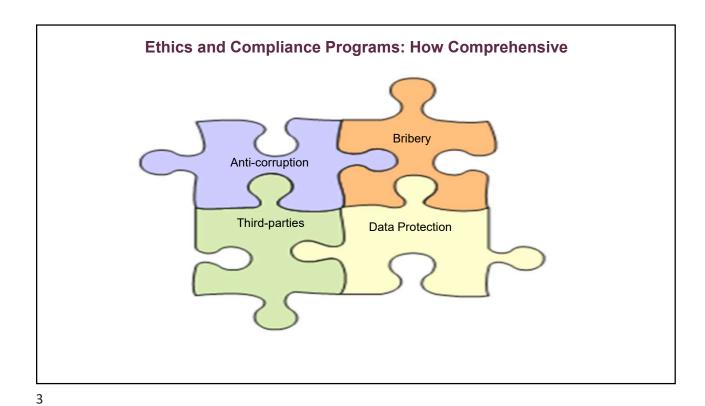


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Why Develop an Ethics & Compliance Program?

- Promotes a culture of ethical behavior, awareness and commitment to compliance
- Prevents and detects wrong-doing
- Communicates organizational expectations and commitment
- Provides "safe" mechanisms for reporting and seeking help
- Enables compliance with governing standards, laws and guidelines
- Positive impact to corporate reputation/culture; public image
- Serves as a risk management tool

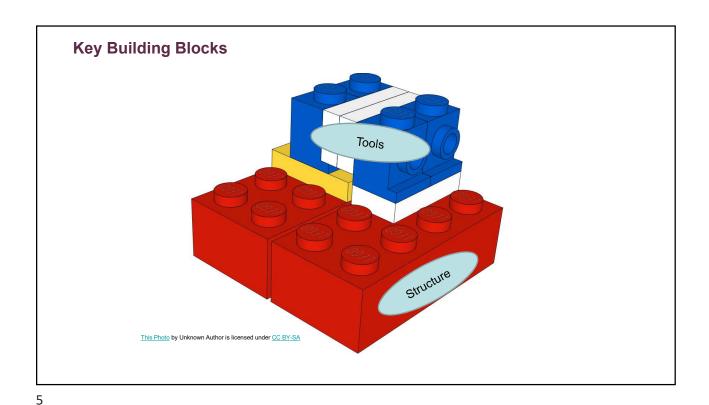




Benefits of an Effective Ethics & Compliance Program

- Integrates processes that ensure the prompt, thorough investigation of alleged misconduct
- Facilitates timely and appropriate corrective action and remediation
- Fosters a strong ethical culture -- Attracts talent and improves employee retention
- Strengthens the organization





General Considerations: Structure...

- "Tone at the Top"
- Establish organizational governance (i.e.. Designation of Compliance Officer)
 - Reporting structure defined
- Compliance Oversight Committee
- Resources (people, budget, etc.)
 - Marketing, communications, staffing



General Considerations: Tools

- Conduct risk assessment
- Implement reporting system (i.e.. Hotline)
- Tracking processes
- Education and Training
- Managing Investigations
- Auditing and Monitoring



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Key Elements in Developing an Ethics & Compliance Programs

- 1. Standards and Procedures
- 2. Compliance Oversight
- 3. Education and Training
- 4. Monitoring and Auditing
- 5. Reporting, Investigations and Background Checks
- 6. Enforcement and Discipline
- 7. Response and Prevention



Standards & Procedures

➤ Code of Conduct

- Keep it simple Values-based and avoid legalese
- Tailor to organization's culture, ethical attitude, business, and corporate identity
 - Get lots of input focus groups, senior execs., etc.
- Guidance on seeking help and reporting concerns
- Scenarios and FAQs
- Clearly stated expectations
- Primary language watch translations



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Standards & Procedures

> Standards and Procedures

- Controls Facilitate compliance and prevent misconduct
- Accountability
- Integrate with and complement other departmental policies and procedures
- Avoid repetition/duplication
- Assure those affected by the policies have input into development
- Communication and distribution of standards and procedures to employees and others (i.e. third parties)



Compliance Oversight

- Governing Authority Knowledgeable of program w/reasonable oversight (Board of Directors)
- Ethics & Compliance Officer Oversight for day to day operations
 - Recognized as a senior leader
 - Independent and empowered (i.e. adequate resources and authority)
 - Access to Board with periodic reporting responsibilities
- Other: Compliance Committees, Regional liaisons, Program Staff, etc.

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Compliance Oversight: Due Care in Delegation of Authority

- Do hiring and promotion systems screen out those likely to break the law or who have a history of unethical behavior?
 - Use care when placing individuals in positions of substantial authority,
 i.e., hiring, promotions Substantial Authority Personnel
- Could you have a Board Member, executive or other manager who had served time for a criminal act without knowing it
 - CEO resigned, served prison time "Nobody asked"

Education and Training

- Communication and Training Effectiveness Continual review
- Mandatory vs. Voluntary Audience & Risk Considerations
- General vs. Specific Content and Audience Considerations
- Training Methods
 - Blended & Interactive approach is most effective
- Attestations



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Monitoring and Auditing

- Primary purpose is prevention and detection of criminal conduct and wrongdoing
- Definitions:
 - Monitoring Real time reviews done by everyone, not necessarily independent
 - Audits Always independent/objective and formalized
- Audit and monitoring plan scalable to risks and resources
- Auditors must be trained and knowledgeable about audit methodology.

Reporting, Investigations and Background Checks

- Reporting
 - Essential program resource for reporting wrong-doing and/or seeking help and guidance
 - Reporting process defined for stakeholders
 - Expectations are clearly defined for those that raise issues
 - Consider differing country laws for operation
 - Anonymous & confidential to extent allowed by law
 - Need strong, publicized and enforced non-retaliation policy
 - Continually market and publicize reporting mechanism
 - Consider internal vs. external reporting systems

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Reporting, Investigations and Background Checks

Investigations

- Define response time expectations
- Triaging and handling investigations
 - Investigations should be professional trained investigators
 - Consider the process for report writing
 - Consider the decision-making process for handling findings
- Action is comprehensive related to the potential/real concern
 - Are their enough facts to investigate?
- Consider attorney-client privilege

Reporting, Investigations and Background Checks

- Background checks
 - Determine what background checks are important for compliance ie: exclusions/sanctions from a government program
 - Assure there is a process for conducting background checks
 - Legality of background checks are determined by country laws
 - Expectations should be clear on what happens if there is a positive outcome
 - Consideration should include privacy laws, organization's obligations, timing to resolve issues
 - · Must take action

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Enforcement and Discipline

- Failure to take reasonable steps to prevent or detect criminal conduct heightens organizational liability and negatively impacts effectiveness determinations
- Compliance performance aligned with incentives
- Consistency in enforcement
 - Support from Sr. Mgmt; Board
 - Understanding by all members of organization
 - Fairness and consistency is key



Response and Prevention

- Preventative measures
 - Education and Awareness
 - Policies and Procedures
 - Auditing and Monitoring
- Remediation efforts are timely and adequately address the program gaps, identified risks, etc.
 - Resolution of Issues Root cause analysis/checklist
 - Management Corrective Action Plans
 - Prevents likelihood of reoccurrence
 - Majority of the time are related to lack of knowledge or expectations aren't clear (policy)

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General Considerations: Tools

- Standards and Procedures- industry documents, scce website, networking
- Compliance Oversight-governing board documents for adopting compliance program, scce website, networking, program plans, industry
- Education and Training-tracking (excel, access), vendors, evaluation forms, training modules

General Considerations: Tools

- Monitoring and Auditing-self assessments, risk tools
- Reporting, Investigations and Background Checks reporting templates, hotline benchmarking, SCCE website, investigation training, vendors, outsourcing
- Enforcement and Discipline country laws
- Response and Prevention surveys, focus groups, exit interviews, risk and effectiveness assessments

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Risk Assessment

- Why conduct a risk assessment?
- Four steps of the risk assessment process are:
 - 1. Identification
 - 2. Analysis and evaluation
 - 3. Prioritization
 - 4. Developing management risk-mitigation plans.
- Management ownership and buy in
- Audit and Monitoring Activities



Ongoing Improvement

Evaluating Effectiveness-done by third party for independence

To self assess how your compliance program is doing you can use several tools to document your progress:

- Program metrics (hotline calls, incidents, etc.)
- Surveys, Focus Groups
- Compliance self assessments/ risk assessment tools to evaluate risks from baseline identification
- Exit Interviews

Is program working as designed and implemented? Impact?

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Industry Practice and Benchmarking

- Fraud continued to climb this year.
- Over 84% of surveyed executives reported falling victim at least one instance of fraud in the past year, up from 82% in 2016
- Executives said that their company experienced a cyber attack or information theft, loss, or attack in the last year.
 - One of the following categories was identified in the above as a key perpetrator:

Senior or middle management employees of our own company

Junior employees of their own company

Ex-employees

Freelance/temporary employees

SOURCE: Kroll Global Fraud & Risk Report 2017/18.

Industry Benchmarks

- Fourteen percent of respondents who uncovered bribery and corruption violations after due diligence attributed them to improper risk ranking anticipate the bribery and corruption risks to their company will increase
- For the second year in a row, third-party violations top the list of perceived risks to an organization's anti-bribery and corruption program, representing 35 percent of responses.
- Almost a quarter of respondents report that they do not feel confident in their organization's ability to catch third-party violations of antibribery and corruption laws.
- 58 percent of respondents reported that they uncovered third-party violations of anti-bribery and corruption laws after the completion of their initial due diligence.

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Industry Practice and Benchmarking

- The bottom line: The cost of implementing an ethics and compliance program are a small fraction of the potential costs of damage to your reputation or bottom line due to an ethics or compliance violation.
- http://www.globalcompliance.com/Resources/Understanding-Ethics-and-Compliance/About-Ethics-Compliance.aspx#sthash.6hhFmSjn.dpuf

"Characteristics" of an Effective Program

- Buy-in from the "top"
- Sufficient resources
- · Program authority or "clout"
- Program independence
- Sufficient program "reach" and embedding in the company's operations
- Meaningful management knowledge of and involvement in the program
- Program's focus on corporate culture and ethics, not just compliance

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