

Agenda
Who is Farmer Mac?
Project Management 101
Project Management Methodologies
Adopting PM for Compliance
Plug and Play Exercise
Lessons Learned

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Who is Farmer Mac?

- GSE established by federal statute in 1988 in response to farm crisis of 1980s
- Secondary market for agricultural real estate loans, rural housing loans, and rural utility loans
- Over \$20 billion in assets
- Stockholder-owned, federally chartered corporation serving a public mission

Mission



Farmer Mac is committed to help build a strong and vital rural America by increasing the availability and affordability of credit for the benefit of American agriculture and rural communities.

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Project Management 101

Project Management Institute defines a project as:

- Temporary with a defined beginning and end
- Unique since it has one goal in mind and is not part of daily operations

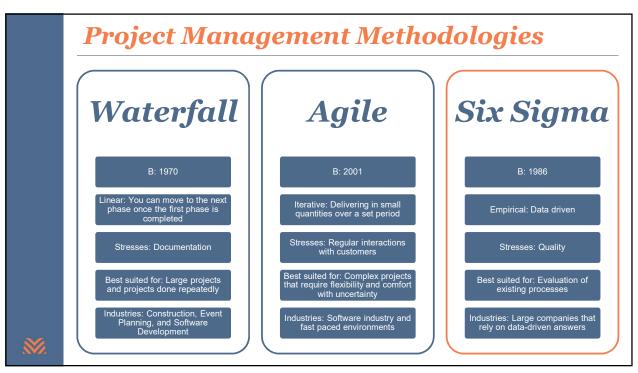
Five processes:

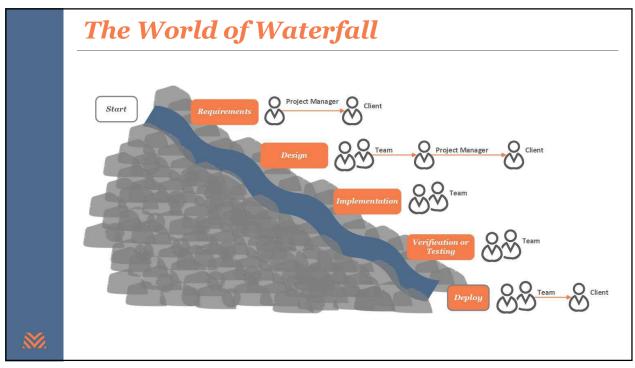
- 1. Initiating
- 2. Planning
- 3. Executing
- 4. Monitoring and Controlling
- 5. Closing

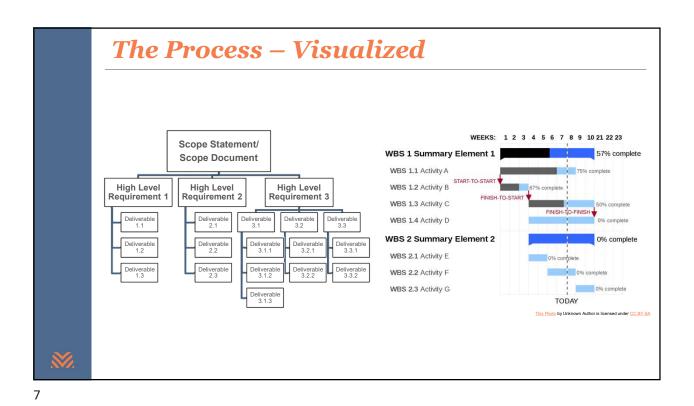
Ten Knowledge Areas:

- 1. Integration
- 2. Scope
- 3. Time
- 4. Cost
- Quality
- 6. Procurement
- 7. Human Resources
- 8. Communications
- 9. Risk Management
- 10. Stakeholder Management

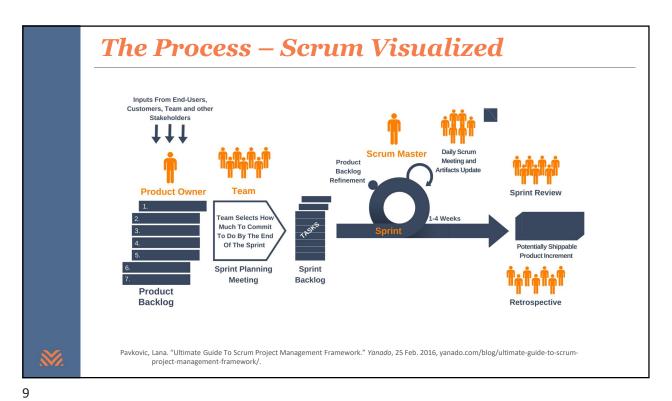


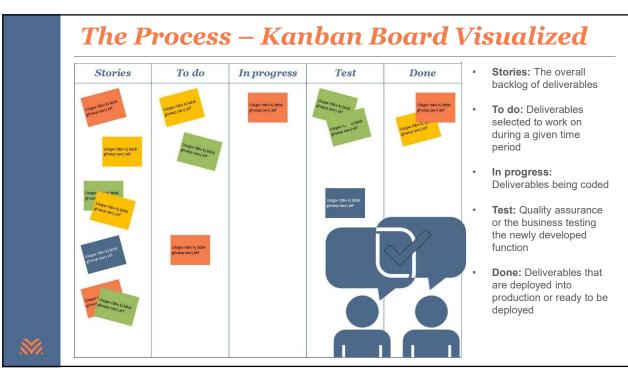


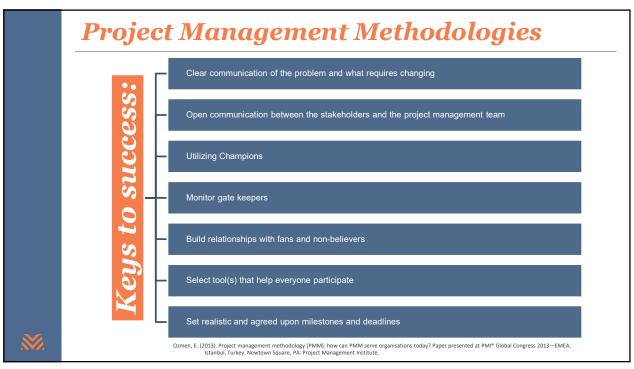


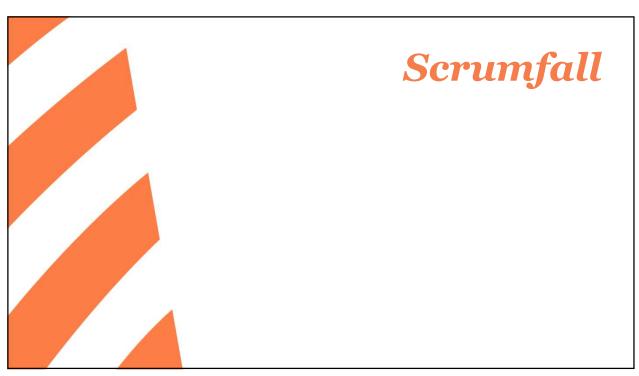


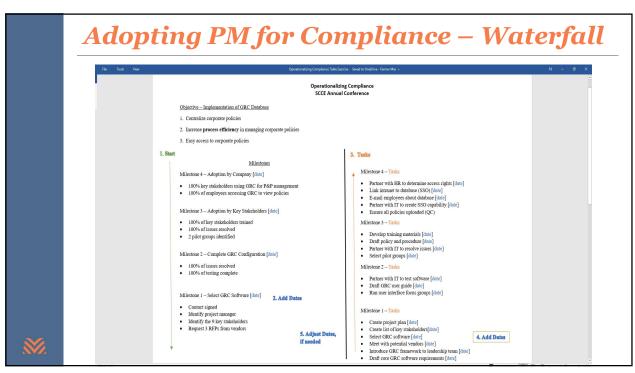
The World of Agile The Agile Manifesto Individuals and interactions over Crystal processes and tools; Working software over comprehensive ΧP **DSDM** documentation; **Customer collaboration** over contract negotiation; Responding to change over following a Agile FDD 12 Principals – Highlighting Five Welcome changing requirements Maintain a constant pace Daily co-operation between business people and developers Lean Simplicity Regular adaption to changing circumstances



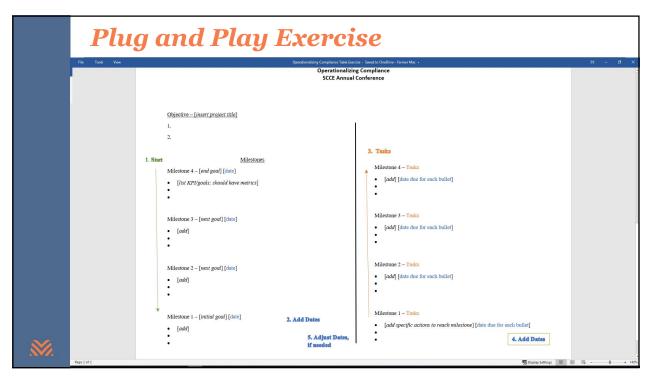












Plug and Play Exercise

- Select & Draft (20 minutes)
- Share (20 minutes)
- Peer Review (if time allows)
- Sign-up

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Lessons Learned

- Plan, Plan, Plan
- Pilot Initiatives
- Set Realistic Expectations
- Communicate Often
- Incorporate Feedback
- Be Flexible



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