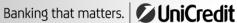
The Code of Conduct and Its Communication Campaign: A Perfect Match!

SCCE - 7th Annual Compliance and Ethics Institute

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Berlin, March 11th 2019



Executive Summary

- How to encourage a culture of "doing the right thing" with the ultimate goal of protecting the reputation and strengthening sustainability and competitiveness of business
- The Code of Conduct's effectiveness greatly depends on its communication. No matter how good the document is, it'll be meaningless unless fostered and spread out
- It's fundamental to live and enjoy the Code of Conduct through different initiatives: Tone from the Top, brochure publication, posters, dedicated events, videos, gamification, gadgets



Agenda

- Compliance Challenge
- Compliance Culture Framework
- The new Code of Conduct
- The Communication Campaign
- Biography & Contacts

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Kahoot!

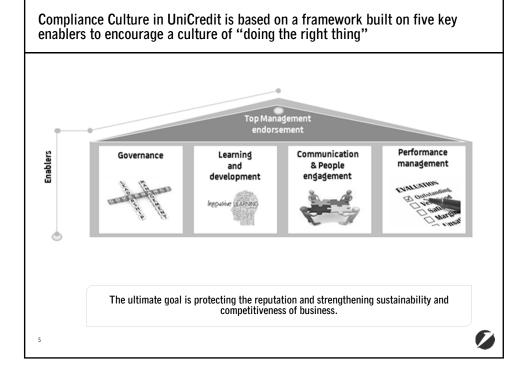


How to Play

- Go to <u>www.kahoot.it</u>
- Enter the **PIN** we will give you in real time
- Answer the 5 questions
- Try to win!

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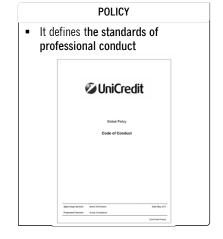
The new Code of Conduct (1/2)

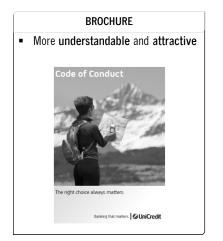
- The Code of Conduct provides guidelines for proper business decision making and behaviors to assist employees in everyday situations. It is our responsibility to ensure that our Group adheres to the high professional conduct in compliance with existing rules, regulations, processes and ethical standards
- The Code of Conduct aligned to UniCredit's core principles
- The Code of Conduct, along with its communication campaign, is a key element of Group Strategic Plan.

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The new Code of Conduct (2/2)

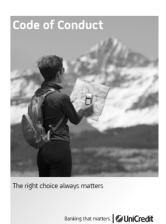




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The Code of Conduct - Concept



- Each employee is called to do the right thing
- With the right tools like a compass the employee can take the right direction
- The Code of Conduct is the compass allowing each employee to take the right decision making the difference

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The Code of Conduct - Brochure



The aim of the brochure is:

- to attract the employees in order to acknowledge the contents of the Code of Conduct
- provide them with a more understandable and friendly content
- be a fundamental tool to make the right choice in the day-to-day activity

UniCredit is highly committed on a compliance culture program which starts with *Tone from the Top* and our new Code of Conduct

As compliance culture sits at the heart of the Group's corporate culture, a Group wide program, starting with an updated Code of Conduct and supported by a robust Top management endorsement, is being executed to address people's behaviors



"The corporate culture is absolutely fundamental in a bank ... To a certain extent, it is the **Guardian Angel** which is behind each employee to make sure that everybody does the right thing. You know that banks are heavily regulated and we **cannot have a control person or a policeman behind every employee**. But we can have a guardian angel, which is the **culture**"



"Business is at the core of what we do, Compliance is how we have chosen to do it. It goes beyond the controls and internal procedures. It is an attitude, a commitment toward all our stakeholders, in line with Group values. Compliance is a pre-requisite for the business legitimacy and its long term sustainability"

The individual accountability is the key enabler for an effective spreading and strengthening of risk and compliance culture across the Group



